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Government
Publications

**OTTAWA
CONGRESS
CENTRE**



**CENTRE DES
CONGRÈS
D'OTTAWA**

**ANNUAL
REPORT**

**RAPPORT
ANNUEL**

1986-1987

Message from the Chairman

On behalf of the Board of Directors, I am pleased to present the first annual report of the Ottawa Congress Centre.

The Ottawa Congress Centre is designed as a world class, multi-purpose facility. It operates in a manner similar to a first class convention hotel. Unlike many other facilities of its kind, the Centre has complete in-house food and beverage services, thus ensuring the highest quality to its clients.

The Ottawa Congress Centre officially opened on November 5, 1983, six weeks ahead of schedule and within its \$40 million budget. In April of 1984, the province assumed ownership of the facility from the Regional Municipality of Ottawa-Carleton. The Minister of Tourism and Recreation established a twelve member Board of Directors to oversee the policies of the Centre. The Board reports to the province through the Ministry of Tourism and Recreation.

Over the past three years of operation the Ottawa Congress Centre has continued to win strong market acceptance, internationally, nationally, provincially and locally. For the fiscal year 1986/87 the Centre realized a 54.6% occupancy rate, up from 49.5% in 1985/86, and hosted 440 events as compared to 357 in the previous year.

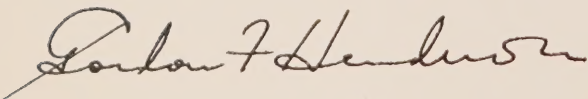
A review of convention delegate attendance shows that 71,297 room nights were generated through the efforts of the Ottawa Congress Centre. Spending by delegates is estimated at a total of \$16.8 million. This is up from \$12 million in 1985/86.

To provide you with some highlights of the year, the Centre hosted major events such as the Federal Liberal Party Policy Convention and annual meetings of The Canadian Heart Foundation, The Independent Grocers Alliance and Aerospace Industries Association of Canada. International conferences included 6th International Congress of Pesticide Chemistry and The International Ornithological Congress.

In striving to meet its goal of self-sufficiency, the Centre reduced its net deficit by 49% over the previous year and realized operating revenues of \$4 million, up from \$3.1 million in 1985/86.

The continuing progressive trend of the Centre must be credited to the forward planning of its Directors and General Manager, but more particularly, to the dedication and hard work of the staff of the Centre.

As we enter our fourth year of operation, we look forward, with enthusiasm, to an even more successful and eventful year.



Gordon F. Henderson
Chairman



Message du président

Au nom du conseil d'administration, je suis heureux de présenter le premier rapport annuel du Centre des congrès d'Ottawa.

Le Centre des congrès d'Ottawa est une installation polyvalente de première qualité. Il fonctionne comme un hôtel des congrès de premier ordre. Contrairement à nombre d'installations de son genre, le Centre offre des services internes complets de restauration, assurant ainsi la meilleure qualité possible à ses clients.

Le Centre des congrès d'Ottawa a ouvert ses portes officiellement le 5 novembre 1983, six semaines plus tôt que prévu et sans dépassement de son budget de 40 millions de dollars. En avril 1984, la province a acquis l'installation de la Municipalité régionale d'Ottawa-Carleton. Le ministre du tourisme et des loisirs a établi un conseil d'administration de douze membres chargés de surveiller les politiques du Centre. Le conseil fait rapport à la province par l'intermédiaire du Ministère du Tourisme et des Loisirs.

Au cours de ses trois dernières années d'exploitation, le Centre des congrès d'Ottawa a continué de gagner la faveur du marché, aux niveaux international, national, provincial et local. Pendant l'année financière 1986/87, le Centre a atteint un taux d'occupation de 54,6 % soit une hausse par rapport aux 49,5 % de 1985/86, et il a été l'hôte de 440 événements, à comparer à 357 l'année précédente.

L'examen de la participation des délégués aux congrès indique que 71 297 nuitées ont été produites grâce aux efforts du Centre des congrès d'Ottawa. On estime à 16,8 millions de dollars les dépenses totales des délégués. C'est là une hausse par rapport aux 12 millions de dollars de 1985/86.

J'aimerais vous indiquer quelques points saillants de l'année. Le Centre a été l'hôte d'événements importants comme le congrès d'orientation du Parti Libéral du Canada et les réunions annuelles de la Fondation canadienne des maladies du coeur, d'IGA Canada Ltée et de l'Association des industries aérospatiales du Canada. Parmi les congrès internationaux, on compte le sixième congrès international sur la chimie des pesticides et le congrès ornithologique international.

En s'efforçant d'atteindre son but d'autofinancement, le Centre a réduit son déficit net de 49 % par rapport à l'année précédente et a réalisé des recettes d'exploitation de 4 millions de dollars, soit une hausse par rapport aux 3,1 millions de dollars de 1985/86.

Il faut attribuer la tendance au progrès du Centre à la planification de ses administrateurs et de son directeur général, mais plus particulièrement, au dévouement et au dur travail du personnel du Centre.

À l'orée de notre quatrième année d'exploitation, nous anticipons avec enthousiasme une année encore plus réussie et plus pleine.

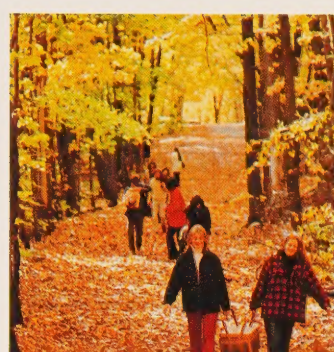
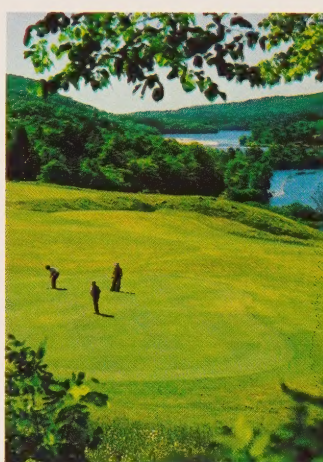
Le président,

Gordon F. Henderson

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Joggers, cyclists and strollers use the city's 42 km of bicycle paths year round. And with scenery and seasons renowned for their beauty, Ottawa outdoors is delightful.

A short drive away, the Gatineau Hills in the province of Quebec are a favourite for swimming, skiing and hiking.

One of the delights of meeting in the Ottawa region is the abundance and convenience of free time activities. And the Congress Centre is situated in the heart of it all.

The historic flavour of the nation's capital unfolds on Parliament Hill, where the scarlet coated Royal Canadian Mounted Police on horseback and the Changing of the Guard ceremony provide colourful pageantry, just a few blocks away from the Congress Centre.

Joggers, cyclistes et simples promeneurs arpentent à longueur d'année les 42 km de pistes cyclables de la ville. Un paysage grandiose, que rehausse la palette multicolore des saisons, sert d'écrin à Ottawa.

À quelques minutes de route, dans la province de Québec, les collines de la Gatineau offrent les plaisirs de la natation, du ski et des randonnées.

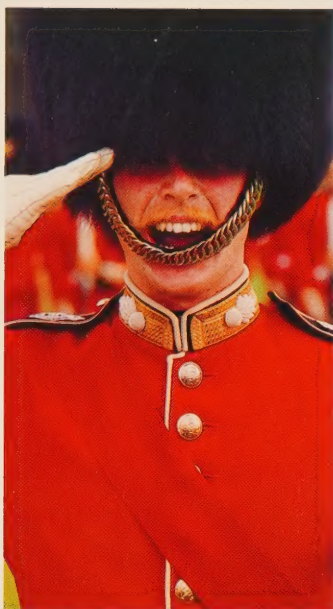
Des loisirs nombreux accessibles à tous font d'Ottawa un lieu idéal de rencontre. Et le Centre des congrès d'Ottawa en marque le point central.

Le cachet historique de la capitale peut être apprécié à deux pas du Centre des congrès d'Ottawa, sur la colline du Parlement, où les gendarmes de la Police montée patrouillent à dos de cheval dans leur uniforme écarlate et où se déroule la cérémonie du changement de la Garde.

Opposite: A view of Ottawa's skyline, as seen from the terrace of the Ottawa Congress Centre.

ci-contre : Ottawa vu de la terrasse du Centre des congrès d'Ottawa.





Summertime features free concerts under the stars at the Astrolabe Theatre, and on July 1st, the city is given over to street festivities and fireworks for Canada's birthday. In the Fall, Nature puts on the celebration with a fiery display of brilliant colour. Winter brings Winterlude, with giant ice sculptures, skating parties and harness racing on the world's longest skating rink, the Rideau Canal. Ottawa is a different city for every season, but always charming . . . and exciting.

Canada's Capital is geared to people. With its energy and variety, the Ottawa region is always interesting. And the people who live there will always make you feel at home.

One block away, the Byward Market finds local farmers selling produce from open air stalls, artisans and their handicrafts, street musicians and sidewalk cafés. The market successfully juggles this charming and cheerful small town appeal by day, and the attraction of big city style entertainment by night.

The Ottawa Congress Centre overlooks the Rideau Canal. Directly across the Canal is the National Arts Centre, Canada's cultural showcase which also faces the National Gallery, one of more than 40 galleries and museums in Ottawa.

Entertainment options range from jazz in small clubs, to the Opera and dinner club dancing. The variety of restaurants is international; there's something for every taste and budget.

Ottawa celebrates the arrival of every season: The Festival of Spring and the Tulip Festival draws thousands to view three million tulips blooming and enjoy open-air craft shows and concerts.

À un coin de rue du Centre, sur le marché Byward, des agriculteurs locaux marchandent leurs produits en plein air, des artisans vantent leurs ouvrages dans des boutiques et des consommateurs attablés à la terrasse d'un café écoutent jouer des musiciens ambulants. Le marché donne à Ottawa un air charmant et joyeux de village avant de lui rendre sa vie nocturne tumultueuse de grande ville.

Le Centre des congrès d'Ottawa surplombe le canal Rideau de l'autre côté duquel se dresse le Centre national des arts, festival permanent du multiculturalisme canadien, et juste en face : la Galerie nationale, l'une des 40 galeries d'art ou musées de la ville.

Côté divertissement, le choix est vaste : jazz dans une boîte, opéra ou dîner dansant. Les restaurants couvrent toute la gamme de la cuisine internationale; de quoi satisfaire tous les goûts et toutes les bourses.

À Ottawa, chaque nouvelle saison est prétexte à réjouissances. Le Festival du printemps attire des milliers de visiteurs par la débauche de ses trois millions de tulipes en pleine floraison et ses expositions d'artisanat et ses concerts en plein air.

L'été, ce sont concerts gratuits à la belle étoile au théâtre de l'Astrolabe ou, le 1^{er} juillet, la ville entière qui descend dans la rue pour célébrer la fête nationale que couronne un feu d'artifice. En automne, c'est la nature elle-même qui revêt des atours flamboyants pour la nouvelle saison alors que l'hiver apporte le Bal des Neiges avec ses immenses sculptures sur glace, ses danses sur patin et sa course sous harnais sur la plus grande patinoire du monde : le canal Rideau. Ottawa se métamorphose chaque saison, mais garde son charme . . . et son animation.

La capitale canadienne n'est pas une ville froide. Son dynamisme et sa diversité en ravivent toujours l'intérêt et ses habitants sont reconnus pour leur hospitalité.

break-off rooms for groups of 50 or more.

Extensive catering facilities complete the Centre. The full array of food services include consultations with our Catering Manager and the preparation of any menu by our Chef, smoothly, expertly, to accommodate your convention.

The VIP lounge is designed for receiving visiting dignitaries and is easily divided for double usage. Traffic flow is enhanced by reversible escalators. Skylights and a sense of openness help to maintain a human scale.

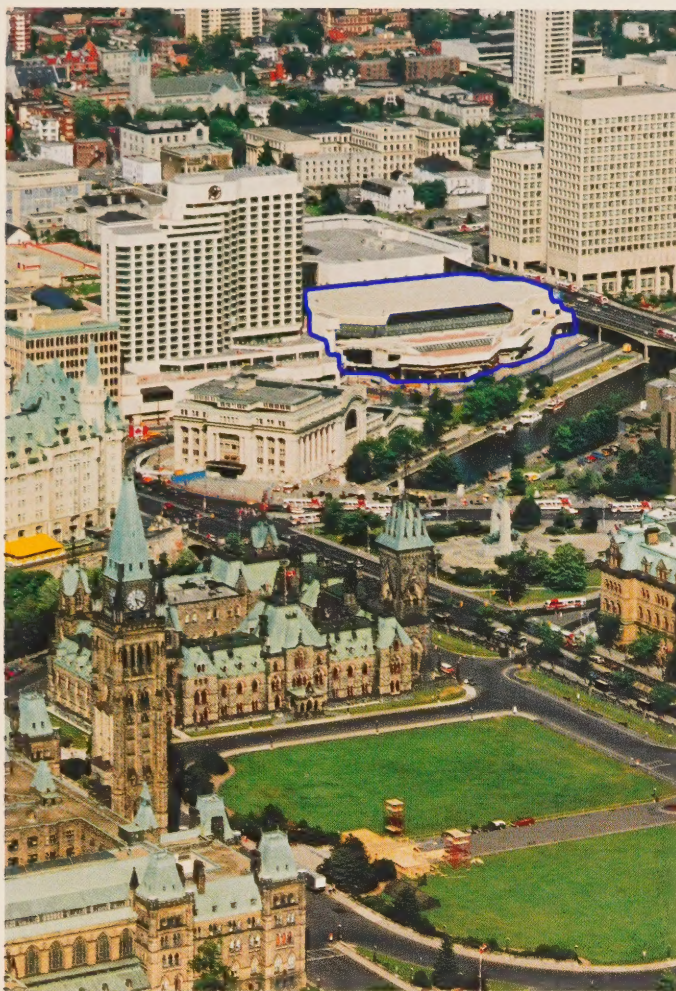
Because the Congress Centre has been designed for people, the warm lighting, rooftop terraces and magnificent views from several vantage points, all combine to make people feel comfortable. And behind the scenes, well planned facilities are set up to ensure that faultless service always complements that comfort.

The Ottawa Congress Centre focuses on the most important criteria for communications facilities: reliability, flexibility and convenience. The result is a convention centre that works.

The Congress Centre makes up part of the Rideau Centre shopping complex located in the middle of Ottawa's most popular tourist area. The uniquely designed complex incorporates three major department stores, 200 shops, restaurants, galleries, cinemas and indoor access to the elegant 500-room Westin hotel.

The Congress Centre's main Congress Hall, is a free span space with a 26 foot ceiling, accommodating up to 5,000 delegates in plenary session and 3,500 dining. The lower Capital Hall level can be arranged into several





Le Centre des congrès d'Ottawa fait partie du complexe commercial du Centre Rideau, situé presque au cœur de la zone d'Ottawa la plus populaire auprès des touristes. Ce complexe unique en son genre réunit trois grands magasins et 200 boutiques, restaurants, galeries et cinémas en plus de donner accès à l'élégant hôtel Westin de 500 chambres par son mail intérieur.

La salle principale du Centre des congrès d'Ottawa est une vaste pièce au plafond de 26 pieds de hauteur pouvant accueillir jusqu'à 5 000 personnes en plénière et 3 500 en banquet. En-dessous, la salle de la Capitale peut être divisée en plusieurs pièces pour des groupes de 50 personnes ou plus.

Un important service de traiteur met la touche finale au Centre. Les services d'alimentation sont complets et vont de la consultation avec le directeur à la préparation de n'importe quel menu

par les cuisiniers, pour répondre à vos besoins avec art et doigté.

Notre salon pour «personnes très spéciales» a été conçu pour accueillir les dignitaires de passage et peut être facilement divisé pour un double usage. Des escaliers mécaniques réversibles régularisent le trafic. Des châssis vitrés et un espace aéré donnent plus de chaleur à l'ensemble.

Le Centre des congrès d'Ottawa a été conçu par et pour l'homme et son éclairage feutré, ses terrasses et ses vues panoramiques à plusieurs endroits privilégiés contribuent à mettre ses locataires à l'aise. À l'arrière-plan, des installations idoine garantissent un service impeccable ne pouvant qu'agréments ce confort.

Le Centre des congrès d'Ottawa a mis l'accent sur les critères les plus importants des communications : viabilité, souplesse et aspect pratique. C'est ce qui contribue à son efficacité.







'State of the art' is the best way to describe the Centre's audio visual and communications equipment. Three different types of simultaneous interpretation systems are available in all meeting rooms and in the reception area, providing service for bilingual, multi-lingual and top-security conferences.

All meeting rooms are equipped for video projection and also multi-image slide presentations. Permanent projection booths may be used for front projection directly on permanently mounted screens.

For organizers of major conferences, conventions or trade shows, the Ottawa Congress Centre offers technical facilities and equipment unmatched in Canada.



«À la fine pointe du progrès» est la meilleure façon de décrire les systèmes de communication audio-visuels du Centre. Toutes les salles de réunion et la grande salle de réception sont dotées de trois systèmes différents d'interprétation simultanée permettant la tenue de conférences bilingues, multilingues et ultra-sécètes.

Chaque salle a son propre matériel magnétoscopique et se prête à des diaporamas à images multiples. Des cabines de projection permanentes peuvent être utilisées pour présenter directement des films sur écran fixe.

Le Centre des congrès d'Ottawa offre des installations techniques et un équipement inégalés au Canada aux organisateurs de grandes conférences, de colloques ou d'expositions.

CAPITAL HALL • Set-Up A
SALLE DE LA CAPITALE • Disposition A

Meeting Rooms/ Salles de Réunions	Dimensions		Area/Superficie	
	Metric/ Métrique	Imperial/ Impérial	M ²	Sq. Ft./ PI ²
1A	9.750 × 11.750	32.0 × 38.5	107	1,155
2A	9.000 × 11.750	29.5 × 38.5	106	1,138
3A	9.000 × 11.750	29.5 × 38.5	106	1,138
4A	9.000 × 11.750	29.5 × 38.5	106	1,138
5A	9.800 × 11.750	32.2 × 38.5	115	1,239
6A	9.750 × 9.500	32.0 × 31.2	84	904
7A	9.000 × 9.500	29.5 × 31.2	79	850
8A	9.000 × 9.500	29.5 × 31.2	79	850
9A	9.000 × 9.500	29.5 × 31.2	77	829
TOTAL			859	9,241

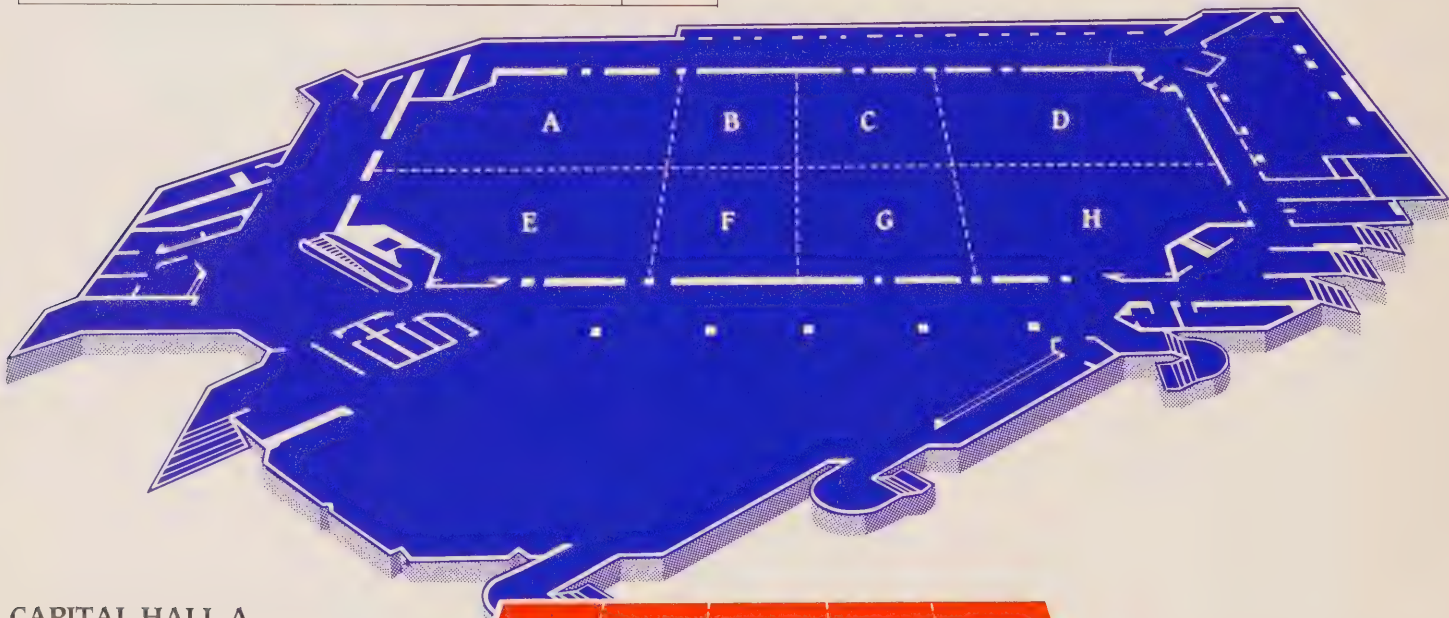
CAPITAL HALL • Set-Up B
SALLE DE LA CAPITALE • Disposition B

1B	9.750 × 18.300	32.0 × 60.0	171	1,842
2B	9.000 × 18.300	29.0 × 60.0	165	1,773
3B	9.000 × 18.300	29.0 × 60.0	165	1,773
4B	9.000 × 18.300	29.0 × 60.0	165	1,773
5B	9.800 × 18.300	32.2 × 60.0	179	1,930
TOTAL			845	9,091
Total Lower Level Area/ Superficie totale de l'étage inférieur			1,704	12,524

CONGRESS HALL LEVEL
SALLE DES CONGRÈS

Meeting Rooms/ Salles de Réunions	Dimensions		Area/Superficie	
	Metric/ Métrique	Imperial/ Impérial	M ²	Sq. Ft./ PI ²
A	26.35 × 26.54	86.5 × 87.0	635	6,830
B	26.35 × 9.0	86.5 × 29.5	273	2,553
C	26.35 × 18.0	86.5 × 59.0	474	5,106
D	26.35 × 26.54	86.5 × 87.0	635	6,830
E	26.35 × 26.54	86.5 × 87.0	635	6,830
F	26.35 × 9	86.5 × 29.5	273	2,553
G	26.35 × 18.0	86.5 × 59.0	474	5,106
H	26.35 × 26.54	86.5 × 87.0	635	6,830
TOTAL			3,962	42,638
Reception Area/Réception			941	10,125
Lobby/Foyer d'Entrée			762	8,206

CONGRESS HALL
▼ SALLE DES CONGRÈS



CAPITAL HALL A
SALLE DE LA CAPITALE A▼



← SALLE DE LA CAPITALE B





Accommodation in Canada's Capital ranges from pampered luxury to casual comfort.

There are more than 5,000 rooms in major Ottawa hotels, including a luxurious 500-room Westin hotel directly connected to the Ottawa Congress Centre.

Ottawa is now connected by direct airline routes to major cities in North America. Nine airlines serve Ottawa: Air Canada, CP Air, Air Atonabee, Air Ontario, Eastern Airlines,

First Air, Nordair, Pilgrim and Torontair. As well, VIA Rail and motorcoach lines provide ground transportation.

Ottawa is located 203 km (126 miles) by expressway from Montreal, 399 km (250 miles) from Toronto and 729 km (453 miles) from New York City.

Les chambres d'hôtel de la capitale vont du grand luxe au simple confort du foyer.

Les principaux hôtels d'Ottawa offrent plus de 5 000 chambres, dont 500 pièces luxueuses à l'hôtel Westin directement relié au Centre des congrès d'Ottawa.

Des liaisons aériennes directes rattachent maintenant Ottawa aux principales villes d'Amérique du Nord.

Neuf compagnies desservent la ville : Air Canada, CP Air, Air Atonabee, Air Ontario, Eastern Airlines, First Air, Nordair, Pilgrim et Torontair. Au sol, le transport est assuré par VIA Rail et par les lignes d'autobus.

Ottawa se trouve à 203 km (126 milles) de Montréal par l'autoroute, à 399 km (250 milles) de Toronto et à 729 km (453 milles) de New York.



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Ottawa, Ontario K1P 6B9
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Cable DEHANDS

AUDITORS' REPORT

To the Chairman and Directors of the
Ottawa Congress Centre:

We have examined the General Fund and Reserve Fund balance sheets of the Ottawa Congress Centre as at March 31, 1987 and the statements of General Fund revenue and expenses and surplus and of changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the Centre as at March 31, 1987 and the results of its operations and changes in financial position for the year then ended in accordance with the accounting policies described in Note 2 to the financial statements applied on a basis consistent with that of the preceding year.



Chartered Accountants

May 29, 1987

RAPPORT DES VÉRIFICATEURS

Au Président et aux administrateurs du
Centre des congrès d'Ottawa :

Nous avons vérifié les bilans du fonds général et du fonds de réserve du Centre des congrès d'Ottawa au 31 mars 1987 ainsi que l'état des revenus et frais et du surplus et l'état de l'évolution de la situation financière du fonds général de l'exercice terminé à cette date. Notre vérification a été effectuée conformément aux normes de vérification généralement reconnues, et a comporté par conséquent les sondages et autres procédés que nous avons jugés nécessaires dans les circonstances.

À notre avis, ces états financiers présentent fidèlement la situation financière du Centre au 31 mars 1987, ainsi que les résultats de son exploitation et l'évolution de sa situation financière pour l'exercice terminé à cette date, selon les principes comptables énoncés à la note 2 afférente aux états financiers, appliqués de la même manière qu'au cours de l'exercice précédent.

Comptables agréés

Le 29 mai 1987

OTTAWA CONGRESS CENTRE
GENERAL FUND STATEMENT OF REVENUE AND EXPENSES AND SURPLUS
YEAR ENDED MARCH 31, 1987

	<u>1987</u>	<u>1986</u>
REVENUE		
Food	\$1,731,064	\$1,359,288
Beverage	1,024,682	648,087
Space rental	1,047,860	913,975
Customer services	142,625	106,865
Interest	65,781	74,352
	<u>4,012,012</u>	<u>3,102,567</u>
EXPENSES		
Direct (Schedule 1)	1,676,979	1,347,526
Facilities (Schedule 2)	1,443,673	1,312,200
Selling, general and administrative (Schedule 3)	1,199,461	1,206,755
	<u>4,320,113</u>	<u>3,866,481</u>
OPERATING LOSS	308,101	763,914
MINOR ASSET ACQUISITIONS	<u>287,401</u>	<u>408,815</u>
NET LOSS	595,502	1,172,729
CONTRIBUTION FROM PROVINCE OF ONTARIO (Note 3)	<u>1,103,000</u>	<u>1,356,726</u>
EXCESS OF REVENUE OVER EXPENSES	507,498	183,997
SURPLUS, BEGINNING OF YEAR	646,364	462,367
APPROPRIATION TO RESERVE FUND (Note 4)	<u>400,000</u>	<u>—</u>
SURPLUS, END OF YEAR	<u>\$ 753,862</u>	<u>\$ 646,364</u>

CENTRE DES CONGRÈS D'OTTAWA
FONDS GÉNÉRAL
ÉTAT DES REVENUS ET FRAIS ET DU SURPLUS
EXERCICE TERMINÉ LE 31 MARS 1987

	<u>1987</u>	<u>1986</u>
REVENUS		
Nourriture	\$1,731,064	\$1,359,288
Boisson	1,024,682	648,087
Location de salles	1,047,860	913,975
Services aux clients	142,625	106,865
Intérêts	<u>65,781</u>	<u>74,352</u>
	<u>4,012,012</u>	<u>3,102,567</u>
FRAIS		
Directs (Annexe 1)	1,676,979	1,347,526
Facilités (Annexe 2)	1,443,673	1,312,200
Ventes et administration (Annexe 3)	<u>1,199,461</u>	<u>1,206,755</u>
	<u>4,320,113</u>	<u>3,866,481</u>
PERTE D'OPÉRATIONS	308,101	763,914
AJOUTS D'ÉLÉMENTS D'ACTIF MINEURS	<u>287,401</u>	<u>408,815</u>
PERTE NETTE	595,502	1,172,729
CONTRIBUTION DE LA PROVINCE DE L'ONTARIO (Note 3)	<u>1,103,000</u>	<u>1,356,726</u>
EXCÉDENT DES REVENUS SUR LES FRAIS	507,498	183,997
SURPLUS, AU DÉBUT	646,364	462,367
AFFECTATION AU FONDS DE RÉSERVE (Note 4)	<u>400,000</u>	<u>—</u>
SURPLUS, À LA FIN	<u><u>\$ 753,862</u></u>	<u><u>\$ 646,364</u></u>

**OTTAWA CONGRESS CENTRE
GENERAL FUND BALANCE SHEET
MARCH 31, 1987**

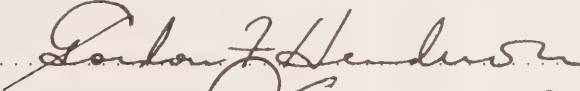
ASSETS

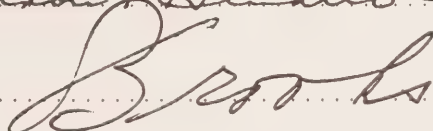
	<u>1987</u>	<u>1986</u>
CASH AND SHORT TERM DEPOSITS	\$1,348,195	\$ 770,374
ACCOUNTS RECEIVABLE	339,140	298,048
INVENTORY	113,828	94,181
PREPAID EXPENSES	<u>53,621</u>	<u>51,950</u>
	<u><u>\$1,854,784</u></u>	<u><u>\$1,214,553</u></u>

LIABILITIES AND SURPLUS

ACCOUNTS PAYABLE AND ACCRUED LIABILITIES	\$ 517,693	\$ 480,041
DUE TO RESERVE FUND	400,000	—
DEPOSITS	<u>183,229</u>	<u>88,148</u>
	1,100,922	568,189
SURPLUS	<u>753,862</u>	<u>646,364</u>
	<u><u>\$1,854,784</u></u>	<u><u>\$1,214,553</u></u>

Approved by the Board:

.....  Director

.....  Director

CENTRE DES CONGRÈS D'OTTAWA
FONDS GÉNÉRAL
BILAN
AU 31 MARS 1987

ACTIF

	<u>1987</u>	<u>1986</u>
ENCAISSE ET DÉPÔTS À COURT TERME	\$1,348,195	\$ 770,374
DÉBITEURS	339,140	298,048
STOCKS	113,828	94,181
FRAIS PAYÉS D'AVANCE	<u>53,621</u>	<u>51,950</u>
	<u><u>\$1,854,784</u></u>	<u><u>\$1,214,553</u></u>

PASSIF ET SURPLUS

CRÉDITEURS ET FRAIS COURUS	\$ 517,693	\$ 480,041
DÛ AU FONDS DE RÉSERVE	400,000	—
DÉPÔTS	<u>183,229</u>	<u>88,148</u>
	1,100,922	568,189
SURPLUS	<u>753,862</u>	<u>646,364</u>
	<u><u>\$1,854,784</u></u>	<u><u>\$1,214,553</u></u>

Au nom du conseil :

....., administrateur

....., administrateur

**OTTAWA CONGRESS CENTRE
RESERVE FUND BALANCE SHEET
MARCH 31, 1987**

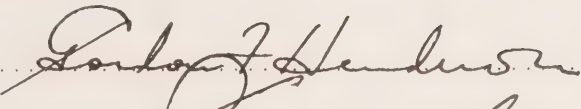
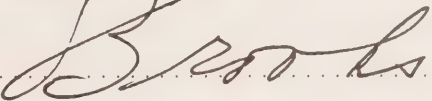
ASSETS

	<u>1987</u>	<u>1986</u>
DUE FROM GENERAL FUND	<u>\$400,000</u>	<u>\$ —</u>

SURPLUS

SURPLUS (Note 4)	<u>\$400,000</u>	<u>\$ —</u>
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Approved by the Board:

..... 	Director
..... 	Director

CENTRE DES CONGRÈS D'OTTAWA
FONDS DE RÉSERVE
BILAN
AU 31 MARS 1987

ACTIF

	<u>1987</u>	<u>1986</u>
DÛ DU FONDS GÉNÉRAL	<u>\$400,000</u>	<u>\$ —</u>

SURPLUS

SURPLUS (Note 4)	<u>\$400,000</u>	<u>\$ —</u>
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Au nom du Conseil :

....., administrateur

....., administrateur

OTTAWA CONGRESS CENTRE
STATEMENT OF CHANGES IN FINANCIAL POSITION
YEAR ENDED MARCH 31, 1987

	<u>1987</u>	<u>1986</u>
INCREASE (DECREASE) IN CASH RESULTING FROM		
OPERATING ACTIVITIES		
Net operating loss	\$ (595,502)	\$(1,172,729)
Minor asset acquisitions	287,401	408,815
	<u>(308,101)</u>	<u>(763,914)</u>
Changes in non-cash working capital balances		
Due from the Province of Ontario	—	1,666,000
Accounts receivable	(41,092)	(39,463)
Inventory	(19,647)	(21,799)
Prepaid expenses	(1,671)	(10,225)
Accounts payable and accrued charges	37,652	59,461
Due to reserve fund	400,000	—
Due to Regional Municipality of Ottawa-Carleton	—	(1,819,645)
Deposits	95,081	23,831
Cash provided (used) by operations	<u>162,222</u>	<u>(905,754)</u>
INVESTING ACTIVITIES		
Additions to minor assets	(287,401)	(408,815)
Appropriation to reserve fund	(400,000)	—
	<u>(687,401)</u>	<u>(408,815)</u>
Cash deficiency before financing	(525,179)	(1,314,569)
FINANCING ACTIVITIES		
Contribution from the Province of Ontario	1,103,000	1,356,726
INCREASE IN CASH	577,821	42,157
CASH AND SHORT TERM DEPOSITS, BEGINNING OF YEAR	<u>770,374</u>	<u>728,217</u>
CASH AND SHORT TERM DEPOSITS, END OF YEAR	<u><u>\$1,348,195</u></u>	<u><u>\$ 770,374</u></u>

CENTRE DES CONGRÈS D'OTTAWA
ÉTAT DE L'ÉVOLUTION DE LA SITUATION FINANCIÈRE
EXERCICE TERMINÉ LE 31 MARS 1987

	<u>1987</u>	<u>1986</u>
AUGMENTATION (DIMINUTION) DE L'ENCAISSE		
ACTIVITÉS D'OPÉRATIONS		
Perte nette d'opérations	\$ (595,502)	\$(1,172,729)
Ajouts d'éléments d'actif mineurs	<u>287,401</u>	<u>408,815</u>
	(308,101)	(763,914)
Évolution des postes du fond de roulement		
Dû de la Province de l'Ontario	—	1,666,000
Débiteurs	(41,092)	(39,463)
Stocks	(19,647)	(21,799)
Frais payés d'avance	(1,671)	(10,225)
Créditeurs et frais courus	37,652	59,461
Dû au fonds de réserve	400,000	—
Dû à la Municipalité régionale d'Ottawa-Carleton	—	(1,819,645)
Dépôts	<u>95,081</u>	<u>23,831</u>
Encaisse généré (absorbé) par les opérations	<u>162,222</u>	<u>(905,754)</u>
ACTIVITÉS D'INVESTISSEMENT		
Ajouts d'éléments d'actif mineurs	(287,401)	(408,815)
Appropriation du fonds de réserve	<u>(400,000)</u>	<u>—</u>
	(687,401)	(408,815)
Insuffisance de l'encaisse avant le financement	(525,179)	(1,314,569)
ACTIVITÉS DE FINANCEMENT		
Contribution de la Province de l'Ontario	<u>1,103,000</u>	<u>1,356,726</u>
AUGMENTATION DE L'ENCAISSE	577,821	42,157
ENCAISSE ET DÉPÔTS À COURT TERME AU DÉBUT	<u>770,374</u>	<u>728,217</u>
ENCAISSE ET DÉPÔTS À COURT TERME, À LA FIN	<u><u>\$1,348,195</u></u>	<u><u>\$ 770,374</u></u>

OTTAWA CONGRESS CENTRE
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 1987

1. CONTROL OF OPERATIONS

On April 1, 1984, the Province of Ontario assumed operational responsibilities for Canada's Capital Congress Centre from the Regional Municipality of Ottawa-Carleton and renamed the entity Ottawa Congress Centre.

2. SIGNIFICANT ACCOUNTING POLICIES

Fixed Assets

The original facility and pre-operating costs have been paid by other entities and were acquired April 1, 1984 from the Regional Municipality of Ottawa-Carleton for \$1. Individual minor asset additions under \$400,000 are funded within the Operating Budget and expensed during the year.

Inventories

Inventories of food and liquor are valued at the lower of cost and replacement cost.

Reserve for continuance of operating capability

The Centre appropriates surplus to allow for future replacement of capital assets. Funds so appropriated will be used to facilitate maintenance of the level of operating capability which existed on April 1, 1984.

The Centre has established an annual appropriation of \$100,000 from the general funds of the Centre. The policy also allows an additional discretionary amount each year equal to major budgeted asset replacements.

3. CONTRIBUTION FROM THE PROVINCE OF ONTARIO

The contribution of \$1,103,000, (1986 — \$1,356,726) by the Province of Ontario represents funding for the annual budgeted net loss.

4. RESERVE FOR CONTINUANCE OF OPERATING CAPABILITY

During the current year the Centre has appropriated a total of \$400,000 from the general funds of the Centre, related to the current year and prior years from inception of the Centre's activities in 1983-84.

CENTRE DES CONGRÈS D'OTTAWA
NOTES AFFÉRENTES AUX ÉTATS FINANCIERS
LE 31 MARS 1987

1. CONTRÔLE DES OPÉRATIONS

Le 1^{er} avril 1984, la province de l'Ontario a assumé la responsabilité de l'exploitation du Centre des congrès de la capitale du Canada, qui relevait jusqu'alors de la Municipalité régionale d'Ottawa-Carleton, et a donné à l'immeuble le nouveau nom de Centre des congrès d'Ottawa.

2. CONVENTIONS COMPTABLES

Immobilisations

Les installations initiales et les frais de mise en marche ont été payés par d'autres entités. La province a obtenu les installations le 1^{er} avril 1984 de la Municipalité régionale d'Ottawa-Carleton pour la somme d'un dollar. Les ajouts d'éléments d'actif mineurs individuels de moins de 400 000 \$ sont financés sur le budget d'exploitation et passés en charges pendant l'année.

Stocks

Les stocks d'aliments et de boissons sont évalués au moindre de leur coût et de leur coût de remplacement.

Réserve pour le maintien de la capacité d'exploitation

Le Centre prélève une somme sur les excédents pour permettre le remplacement futur d'immobilisations. Les fonds ainsi prélevés serviront à faciliter le maintien du niveau de capacité d'exploitation qui existait le 1^{er} avril 1984.

À cette fin, le Centre a établi une affectation annuelle de 100 000 \$ sur les fonds généraux du Centre. La politique permet aussi l'affectation, chaque année, d'un montant discrétionnaire supplémentaire égal aux immobilisations importantes dont le remplacement est prévu au budget.

3. CONTRIBUTION DE LA PROVINCE DE L'ONTARIO

La contribution de 1 103 000 \$ (1 356 726 \$ en 1986) de la province de l'Ontario représente le financement de la perte annuelle nette prévue au budget.

4. RÉSERVE POUR LE MAINTIEN DE LA CAPACITÉ D'EXPLOITATION

Pendant l'année en cours, le Centre a prélevé un montant total de 400 000 \$ sur les fonds généraux du Centre, portant sur l'année en cours et les années depuis le lancement des activités du Centre en 1983-1984.

**OTTAWA CONGRESS CENTRE
SCHEDULE OF DIRECT EXPENSES
YEAR ENDED MARCH 31, 1987**

	<u>1987</u>	<u>1986</u>
China/glassware and cutlery	\$ 65,824	\$ 35,561
Credit card commissions	2,668	1,279
Dishwashing products	6,471	7,388
Equipment rentals	541	605
Flowers and decorations	3,528	11,957
Food and beverage	676,819	509,712
Full time salaries	385,673	350,845
Kitchen utensils	992	1,034
Laundry and linen	60,524	40,745
Liquor delivery	1,561	1,163
Menus and wine lists	3,479	13,167
Part time labour	459,823	366,232
Ticket printing	296	2,329
Uniforms	8,780	5,509
	<u>\$1,676,979</u>	<u>\$1,347,526</u>

CENTRE DES CONGRÈS D'OTTAWA
FRAIS DIRECTS
EXERCICE TERMINÉ LE 31 MARS 1987

	<u>1987</u>	<u>1986</u>
Porcelaine, verrerie et coutellerie	\$ 65,824	\$ 35,561
Commissions sur cartes de crédit	2,668	1,279
Produits nettoyants pour la vaisselle	6,471	7,388
Location d'équipement	541	605
Fleurs et décorations	3,528	11,957
Nourriture et boissons	676,819	509,712
Salaires des employés permanents	385,673	350,845
Ustensiles de cuisine	992	1,034
Lavage et lingerie	60,524	40,745
Livraison de boissons	1,561	1,163
Menus et listes des vins	3,479	13,167
Aide occasionnelle	459,823	366,232
Impression des billets	296	2,329
Uniformes	8,780	5,509
	<u>\$1,676,979</u>	<u>\$1,347,526</u>

SCHEDULE OF FACILITIES EXPENSES
YEAR ENDED MARCH 31, 1987

	<u>1987</u>	<u>1986</u>
Consulting fees	\$ 28,629	\$27,551
Equipment rentals	881	1,193
Full time salaries	490,841	422,864
Housekeeping	181,626	148,018
Licenses and permits	2,878	2,457
Maintenance contracts	228,575	188,380
Maintenance supplies	94,416	113,377
Meeting materials	5,111	213
Part time labour	42,130	45,438
Security	89,637	97,078
Uniforms	7,593	1,672
Utilities	271,356	263,959
	<u>\$1,443,673</u>	<u>\$1,312,200</u>

FRAIS DE FACILITÉS

EXERCICE TERMINÉ LE 31 MARS 1987

	<u>1987</u>	<u>1986</u>
Frais de consultation	\$ 28,629	\$27,551
Location d'équipement	881	1,193
Salaires des employés permanents	490,841	422,864
Entretien ménager	181,626	148,018
Licences et permis	2,878	2,457
Contrats d'entretien	228,575	188,380
Fournitures d'entretien	94,416	113,377
Matériel pour réunions	5,111	213
Aide occasionnelle	42,130	45,438
Sécurité	89,637	97,078
Uniformes	7,593	1,672
Services publics	271,356	263,959
	<u>\$1,443,673</u>	<u>\$1,312,200</u>

OTTAWA CONGRESS CENTRE
SCHEDULE OF SELLING, GENERAL AND ADMINISTRATIVE EXPENSES
YEAR ENDED MARCH 31, 1987

	1987	1986
Audit	\$ 8,000	\$ 6,952
Advertising and promotion	388,437	423,280
Associations and memberships	13,842	17,975
Bank charges	6,591	2,893
Bad debts	3,643	5,531
Consulting fees	5,388	12,831
Directors' fees	15,220	25,787
Insurance	42,130	30,664
Interest	—	20,969
Office expenses	111,157	93,721
Postage and delivery	12,094	11,407
Salaries and benefits	517,879	484,872
Telephone	29,124	18,901
Travel	45,956	50,972
	<u>\$1,199,461</u>	<u>\$1,206,755</u>

CENTRE DES CONGRÈS D'OTTAWA
FRAIS DE VENTES ET D'ADMINISTRATION
EXERCICE TERMINÉ LE 31 MARS 1987

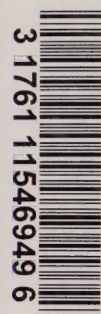
	<u>1987</u>	<u>1986</u>
Vérification	\$ 8,000	\$ 6,952
Publicité et promotion	388,437	423,280
Cotisations et abonnements	13,842	17,975
Frais de banque	6,591	2,893
Mauvaises créances	3,643	5,531
Frais de consultation	5,388	12,831
Jetons de présence des administrateurs	15,220	25,787
Assurance	42,130	30,664
Intérêt	—	20,969
Frais de bureau	111,157	93,721
Livraison et poste	12,094	11,407
Salaires et avantages sociaux	517,879	484,872
Téléphone	29,124	18,901
Déplacements	45,956	50,972
	<u>\$1,199,461</u>	<u>\$1,206,755</u>

Event Listing 1986-1987

Mar. 30-Apr. 3	Ottawa Buiness Show	June 2-5	Totalogic Systems Ltd.
Apr. 5-6	Park West Galleries	June 4	World Inter-action
Apr. 6-11	Armed Forces Communications & Electronics Association	June 4	Purchasing Management Association of Canada
Apr. 7	Canadian Petroleum Association	June 4	World Media Institute
Apr. 7	Ministry of Community & Social Services	June 5	R.M.O.C. (Personnel Department)
Apr. 7-8	Bombardier Inc.	June 5&8	Fate of the Earth
Apr. 8-9	Ontario Municipal Board	June 6	Philippino-Canadian Assn. of the Ottawa Valley
Apr. 9	Ottawa Area Girl Guides	June 6	Hewlett Packard
Apr. 9	Timeplex Canada	June 6-7	T.O.P.S. International
Apr. 11	Conseil scolaire d'Ottawa	June 6-8	Ottawa Kripalu Yoga Centre Inc.
Apr. 12	Bass Clef Entertainments Ltd. (Robert Palmer Concert)	June 7	Brown-St. Louis Wedding
Apr. 13	Comic Book & Card Show	June 7-9	Panasonic Canada Ltd.
Apr. 13	OC Transpo	June 9	CBC
Apr. 14	Law Society of Upper Canada	June 10	Pacific Western Airlines
Apr. 14	L'Association canadienne-française de l'Ontario	June 10	Quota of Gloucester
Apr. 15	Associated Canadian Travellers	June 10	Finance Canada
Apr. 15	Ottawa Symphony Orchestra	June 10	Royal LePage Real Estate
Apr. 16	Crime Stoppers - Bank St. Promenade	June 10-11	Energy, Mines & Resources Canada
Apr. 16	Trade Facilitation Office	June 10-13	Purchasing Management Association of Canada
Apr. 17	Law Reform Commission	June 11	PC Party of Ontario
Apr. 17-18	Canadian Commission for Unesco	June 12	Bell Northern Research
Apr. 17-20	Obsession Antiques Ltd.	June 14	Ontario Choral Federation
Apr. 18	Real Estate Board of Ottawa-Carleton	June 14-18	Data Processing Management Assn.
Apr. 20-21	Sperry Inc.	June 18-19	IBM Canada Ltd.
Apr. 21	Ontario Ministry of Citizenship & Culture	June 19	Allied Beauty Association
Apr. 21	Ottawa Executives Association	June 20	Gowling & Henderson
Apr. 24	Royal LePage Real Estate	June 20	Carleton Board of Education
Apr. 24	Digital Equipment of Canada Ltd.	June 21	Lawless-Heffernan Wedding
Apr. 24-25	International "Y" Fair	June 21	University of Ottawa (Psychiatry)
Apr. 25	IBM Canada Ltd.	June 21	Denis Cleroux Party
Apr. 26	Anciens élèves de Lausanne Hotel School	June 21-28	Intl. Ornithological Congress
Apr. 26	Toastmasters International	June 30; July 2-4	Regional Society of Management Accountants of Ontario
Apr. 26	University of Ottawa (Music Dept.)	July 3	Bass Clef Entertainments Ltd. (GTR Concert)
Apr. 28	Ottawa Board of Education	July 3-4	Canadian Teachers Federation
Apr. 28	Alex Clark Ltd.	July 4	Bass Clef Entertainments Ltd. (Katrina & the Waves Concert)
Apr. 29	Ottawa-Carleton Economic Development Corporation	July 4-6	Domenic's Music Academy Ltd.
Apr. 29-May 2	Ontario Ministry of Community & Social Services	July 5	Balmer-Mason Wedding
May 2	Canadian Caribbean Concert	July 7	General Motors of Canada Ltd.
May 2-3	Sandos Pharmaceuticals	July 11	Rideau Centre Merchants' Assn. (Look of the Year Fashion Search)
May 3	St. Pius X High School	July 12	Klassen-White Wedding
May 3	Performing Arts Abroad	July 13	The Gords Concert
May 3	City of Ottawa P.R. Subcommittee - 1991 Commonwealth Games	July 18	Erdley-Comeau Wedding
May 5-7	Bell Northern Research	July 22	International Drywall Apprenticeship Programme
May 6	National Research Council	July 24	Winterlude Wedding News Conference
May 6	Department of External Affairs	July 25-29	QC Cadeau Mag Gift Show
May 7	Roman Catholic Episcopal Corporation of Ottawa	July 26-27	Ottawa-Nepean Doll Show
May 7-9	Telecom Canada (N.S.G.)	Aug. 1	Bass Clef Entertainments Ltd. (INXS Concert)
May 8	Dialogue '86	Aug. 2	Bass Clef Entertainments Ltd. (The Smiths Concert)
May 8	Festival of Spring	Aug. 2	Huntley-Vendette Wedding
May 8	Ontario Choral Federation	Aug. 8	Bass Clef Entertainments Ltd. (Simply Red Concert)
May 8-9	Canadian Association of Japanese Automobile Dealers	Aug. 8	Phil Jenkins (Person-to-Person)
May 9-14	Canadian Public Works Conference	Aug. 9-10	Park West Galleries
May 14	Cdn. Electrical Distributors Assn.	Aug. 10-15	6th Intl. Congress of Pesticide Chemistry
May 14	Phillips Cables Limited	Aug. 15	General Motors of Canada
May 15	Ontario Family Life Educators	Aug. 19	Blood Donor Clinic - O.C.C./The Citizen/Red Cross
May 15	Men's & Women's Canadian Clubs of Ottawa	Aug. 19	International Top Models
May 15	Canadian Society of Chemical Engineering	Aug. 19-21	The Ottawa Citizen Carriers' Convention
May 16	R.C.M.P. "N" Division	Aug. 20-21	Ontario Municipal Board
May 17	Smith-Moir Wedding	Aug. 22	Piamonte-Juneau Wedding
May 18	Caribbean Festival '86	Aug. 22-27	Independent Grocers Alliance (IGA)
May 21	Building Owners & Managers Assn. of Ottawa-Carleton	Aug. 23	Les Agences F.A.B.
May 21-22	R.M.O.C. (Works Department)	Aug. 29-30	GRP-SAR Enterprises Inc.
May 21-24	Canex	Aug. 30	Joe-Choinière Wedding
May 22-23	Association of Multi-Images	Aug. 30	Lie-Marko Wedding
May 23	Advertising & Sales Assn. Of Ottawa	Sept. 6	Century 21 Homes 2000
May 24	Ottawa General Hospital	Sept. 8-9	Timberlay Developments
May 24	Cross-Fabian Wedding	Sept. 9-10	Trade Negotiations Office - Federal/Provincial Meeting of Designated Ministers for Trade
May 25-27	Canadian Grocery Distributors Institute	Sept. 9-11	American Motors (Canada) Inc.
May 26-28	United Video Limited	Sept. 10	PC Party of Ontario - Jean Foster Campaign
May 26-28	SMED	Sept. 11	Ontario Ministry of Tourism & Recreation
May 26-28	Leigh Instruments Limited	Sept. 12	Canada's Capital Visitors & Convention Bureau
May 28	Price Waterhouse	Sept. 12-13	RHH Consultants
May 28-June 1	Adourian's Rug Galleries Limited	Sept. 13	Carleton University Students' Association (Concert - Doug and the Slugs)
May 31	Kinsmen Club of Ottawa		Canadian Cycling Association

Sept. 15-17	Clinique	Nov. 5	Youth Conference '86
Sept. 15-18	Ontario Society of Medical Technologists	Nov. 6	Cdn. Evaluation Society
Sept. 15-18	National Museums of Canada	Nov. 6	Ottawa-Carleton Board of Trade
Sept. 16	Telecom Canada (N.S.G.)	Nov. 6	Environment Canada
Sept. 16-21	Gourmex Expositions International	Nov. 6-8	Cdn. Assn. of Immersion Teachers
Sept. 20-21	Upper Canada Cat Fanciers	Nov. 8	Ottawa Separate School Board
Sept. 22	Wardair Canada Inc.	Nov. 9	Bass Clef Entertainments Ltd.
Sept. 22-24	General Motors of Canada Ltd.		(Orchestral Maneuvres in the Dark)
Sept. 23-24	Ontario Human Rights Commission	Nov. 10-12	National Educational Association of Disabled Students
Sept. 24-25	Northern Telecom Canada		Bilrite Nightingale Interloc
Sept. 25	Office of the Solicitor General	Nov. 11-13	Contemporary Craft Shows Ltd.
Sept. 25-28	Woman's World	Nov. 11-16	Ontario Municipal Board
Sept. 27	Ottawa-Nepean Canadian Sports Club	Nov. 12	International Development Research Centre
Sept. 27	Provost-McConery Wedding	Nov. 12	National Research Council
Sept. 28-29	Bell Data Systems	Nov. 13	Trade Facilitation Office
Sept. 29	R.M.O.C. (Personnel Department)	Nov. 13	Bell Canada
Sept. 29-30	Finance Canada	Nov. 13	PC Party of Canada
Sept. 30	Financial Management Institute	Nov. 14-15	The Body Shop
Sept. 30-Oct. 3	Cdn. Cash Management Association	Nov. 16	Canadian Public Personnel Management Association
Oct. 4-7	Ont. Restaurant & Foodservices Assn.	Nov. 17-19	Canadian Union of Public Employees
Oct. 6-7	Status of Women		Canadian Advanced Technology Assn.
Oct. 6-8	Telecom Canada (Telemarketing)	Nov. 18-21	PC Association - Ottawa South
Oct. 8	Ottawa-Carleton Economic Development Corporation	Nov. 19	Rideau Street Convent Alumni Assn.
Oct. 8	Rideau Centre	Nov. 19	Ontario Convention & Visitors Assn.
Oct. 9	Ottawa-Carleton Home Builders Assn.	Nov. 20	Padgett Thompson
Oct. 9	R.M.O.C. (Legal Dept.)	Nov. 20	Federation of SIKH Societies of Canada
Oct. 9	Canada's Capital Visitors & Convention Bureau - 15th Anniversary Gala Bash	Nov. 20	Wallack's Limited
Oct. 9-10	Finance Canada	Nov. 20-22	Fashion Access Canada
Oct. 9-10	Northern Telecom Canada Ltd.	Nov. 21	Bell Canada
Oct. 10	Public Service Commission	Nov. 21	Health & Welfare Canada
Oct. 10	Bell Canada	Nov. 21	Barbados Ottawa Association
Oct. 14-15	Clinique	Nov. 22	Shake Concert Promotions (New Order)
Oct. 15	Henri Davis Corporation	Nov. 24	Department of Communications
Oct. 15-18	University of Ottawa - Service for Continuing Education	Nov. 25	Wang Canada Limited
Oct. 16	Finance Canada	Nov. 25	Finance Canada
Oct. 16-17	Life Underwriters Assn. of Canada	Nov. 25	BMB Compuscience
Oct. 17	Cdn. Council of Intl. Law	Nov. 25-Dec. 1	Liberal Party of Canada
Oct. 17	S. Pasqua Party	Dec. 1-2	Trade Facilitation Office
Oct. 17	Slovak Canadian National Council	Dec. 1-2	Finance Canada
Oct. 18	"An Evening in Black & White"	Dec. 1-5	Xerox Canada Inc.
Oct. 18	Polverigiani-Nash Wedding	Dec. 2-3	Ontario Ministry of Tourism & Recreation
Oct. 18	Human Rights Institute	Dec. 3	Ottawa Executives Association
Oct. 19	Business & Professional Women's Club of Ottawa	Dec. 3	Finance Canada
Oct. 20	"The British Invasion" Concert	Dec. 3-4	Park West Galleries
Oct. 20	Sport Canada	Dec. 4	Welcome to Ottawa Intl. Club
Oct. 21	Telecom Canada	Dec. 4	R.M.O.C. (Personnel Dept.)
Oct. 21-24	Insurance Brokers Assn. of Ontario	Dec. 4	Telecom Canada (N.S.G.)
Oct. 22	Regroupement des gens d'affaires	Dec. 4	House of Commons (Special Projects)
Oct. 22	Canada's Capital Visitors & Convention Bureau	Dec. 4	The Camera Exchange
Oct. 22	Xerox Canada	Dec. 4	Finance Canada
Oct. 22-25	Canex	Dec. 5	Ottawa Hydro
Oct. 23	United Nations Association of Cda.	Dec. 5	Ontario Ministry of Community & Social Services
Oct. 23	Randa Food Systems Co. Ltd.	Dec. 5	Ottawa Gas
Oct. 23-24	Bell Canada	Dec. 5	Canada Trust
Oct. 24	Canadian Federation for the Humanities	Dec. 5	J. Perez Corporation
Oct. 25-26	Ottawa Antiquarian Booksellers Assn.	Dec. 5	Siltronics Limited
Oct. 26	Comic Book & Card Show	Dec. 6	Barbara Personnel
Oct. 26	McDonald's Restaurants	Dec. 6	Riverside Hospital of Ottawa
Oct. 26-31	Canadian Heart Foundation	Dec. 6	Bell Northern Research
Oct. 27	Sport Canada	Dec. 6	Bell Canada
Oct. 27	Ontario Housing Corporation	Dec. 7	Mitel Corporation
Oct. 27-28	Statistics Canada	Dec. 7	City of Ottawa
Oct. 28	Financial Management Institute	Dec. 8	Fitness & Amateur Sport
Oct. 28	Levesque Beaubien	Dec. 8-9	Office of the Prime Minister
Oct. 29	Toronto-Dominion Bank	Dec. 9	Bell Canada
Oct. 31	Help the Aged Canada	Dec. 9	Fiberglas Canada Inc.
Nov. 1	Tommy & Lefebvre	Dec. 9-11	R.M.O.C. (Personnel Department)
Nov. 2	Salons Inc.	Dec. 10	Cdn. Centre for Justice Statistics
Nov. 2	Canadian Foundation for Ileitis & Colitis	Dec. 10	Ottawa-Carleton Board of Trade
Nov. 2-3	Health & Welfare Canada - Canadian Blood Committee	Dec. 10	Canadian Tire Dealers Association
Nov. 3	Les Editions Interlignes	Dec. 10	Trade Facilitation Office
Nov. 3-4	Canadian Law Information Council	Dec. 10	Bell Canada
Nov. 3-4	Department of Justice Canada	Dec. 10-11	Canadian Egg Marketing Agency
Nov. 4	Horizon Holidays	Dec. 11	Trade Negotiations Office
Nov. 4	Environment Canada	Dec. 11	Carleton University (Engineering)
Nov. 4	Deloitte, Haskins & Sells	Dec. 11	Cdn. Operational Research Society
Nov. 4-6	Environment Canada	Dec. 12	Malak Karsh
		Dec. 12	Bell Canada
		Dec. 12	State Farm Insurance Companies
		Dec. 12	Mitel Corporation
		Dec. 12	National Defence Medical Centre

Dec. 12	Cdn. Institute of Marine Engineers	Feb. 6	Trade Facilitation Office
Dec. 12	Gowling & Henderson	Feb. 7	Boudreau-Webster Wedding (Winterlude Wedding)
Dec. 13	Northern Telecom - Data Networks		Richard Cantin & Associates, Auto Show
Dec. 13	N.T.W. Management Group	Feb. 9-16	Ottawa Congress Centre, Press Conference
Dec. 13	Northern Telecom - Electronics	Feb. 13	Carleton University
Dec. 13	Combustion Engineering	Feb. 16	Supply & Services Canada
Dec. 13	H. Fine & Sons Limited	Feb. 16-18	Ottawa-Carleton Economic Development Corporation
Dec. 13	Grand & Toy	Feb. 17	Steinberg Inc.
Dec. 13	Positively Art Incorporated	Feb. 17	RoyNat Inc.
Dec. 16	Office of the Prime Minister	Feb. 17-18	Finance Canada
Dec. 17	Office of the Chief Govt. Whip	Feb. 18	General Motors of Canada Ltd.
Dec. 18	External Affairs Canada	Feb. 19	Thomas More Lawyers' Guild
Dec. 18	Consumer & Corporate Affairs Canada	Feb. 19	Canadian Advanced Technology Assn.
Dec. 19	A.E.S. Data	Feb. 19	Finance Canada
Dec. 19	Ottawa Civic Hospital	Feb. 19	Thorne Ernst & Whinney
Dec. 19	Supply & Services Canada	Feb. 19-20	International Drywall Apprenticeship Contest
Dec. 19	Côté and Ryde Construction Ltd.	Feb. 20	Ottawa Board of Education
Dec. 19	City of Ottawa (Finance)	Feb. 20	Bell Canada
Dec. 19	Canadian Transport Commission	Feb. 21	CFMO Mardi Gras Ball
Dec. 20	Carling Motors Co. Ltd.	Feb. 23-25	National Capital Commission - Ceremonial Route Meeting
Dec. 20	Amtek Management	Feb. 24	The Mortgage Insurance Company of Canada
Dec. 20	XIOS Systems Corporation	Feb. 24	Canada Post (Treasury Department)
Dec. 20	O.C. Transpo	Feb. 26	American Marketing Association
Dec. 20	The Waterbed Gallery	Feb. 26	Deloitte Haskins & Sells
Dec. 20	Ferano Construction Ltd.	Feb. 26-Mar. 1	Ottawa Cycle Promotions Ltd. (Wheels of Summer)
Dec. 31	New York, New York (New Year's Eve Gala)	Mar. 2-6	External Affairs Canada - High Tech '87
1987		Mar. 3	Henri Davis Inc.
Jan. 1	Bass Clef Entertainments Ltd. (The Spoons Concert)	Mar. 3	Canadian Public Personnel Management Association
Jan. 3	Harambee (Ottawa) Centre	Mar. 5	National Museums of Canada
Jan. 5-8	Regional Society of Management Accountants	Mar. 5	Aberford Sporting Club
Jan. 9	Riverside Hospital	Mar. 5	Ontario Ministry of Housing
Jan. 9	Law Society of Upper Canada	Mar. 7	Assn. of Professional Engineers of Ontario
Jan. 9	Demers Chevrolet-Oldsmobile	Mar. 7-8	GRP-SAR Enterprises Inc. (Lions Club of Cumberland)
Jan. 9-10	Finance Canada	Mar. 9	Interact Communications Inc.
Jan. 9-11	Bridal Fair	Mar. 9-11	Clinique
Jan. 10-12	Panasonic Canada Ltd.	Mar. 10	Ontario Liberal Party
Jan. 12-14	Wackid Radio	Mar. 10	Finance Canada
Jan. 14	Institute of Association Executives	Mar. 10	Bell Canada
Jan. 14	Financial Forum '87	Mar. 11	Assembly of First Nations
Jan. 15	Trade Facilitation Office	Mar. 11	Trade Facilitation Office
Jan. 15	Ottawa-Carleton Economic Development Corporation	Mar. 11	Canada's Capital Visitors & Convention Bureau (Convention Committee)
Jan. 15-18	Tapis d'Orient	Mar. 11-12	GEMS "Gourmet Gala"
Jan. 16	Aerospace Industries Assn. of Cda.	Mar. 11-12	Department of Justice Canada
Jan. 16	University of Ottawa	Mar. 12-15	Iacino Productions, "The Capital Festival of Fashion"
Jan. 19-21	Geological Survey of Canada	Mar. 13	R.M.O.C. (Homes for the Aged Canada)
Jan. 19-22	Wang Canada	Mar. 13	PM Displays
Jan. 20	County of Carleton Law Association	Mar. 14	Shake Concert Promotions
Jan. 20	Energy, Mines & Resources Canada	Mar. 14	Limartex Inc.
Jan. 21-26	Canada Home Show	Mar. 16	Agriculture Canada
Jan. 23	Modern Cleaners	Mar. 17-19	National Capital Commission (Property Development Division)
Jan. 23	Finance Canada	Mar. 18	Ottawa Business Travel Association
Jan. 24	Ardbrae Dancers of Ottawa	Mar. 19	Transport Canada
Jan. 25	Hy's Steak House	Mar. 19-20	Treasury Board
Jan. 26	Burns Fry Ltd.	Mar. 19-22	Obsession Antiques Ltd.
Jan. 27-29	Ridding Ouellette	Mar. 21	University of Ottawa (Engineering)
Jan. 28	Carleton Technologies Inc.	Mar. 21-23	AMI-CO (Hair and Beauty Show)
Jan. 28	Bass Clef Entertainments Ltd. (Human League Concert)	Mar. 22-24	Environment Canada
Jan. 28	Interact Communications Inc.	Mar. 23	Canadian Chemical Producers Assn.
Jan. 29	Financial Management Institute	Mar. 23-24	Grand Council of the Crees of Quebec
Jan. 29-Feb. 1	Financial Forum '87	Mar. 24&26	Ontario Ministry of Housing
Jan. 30	Amtek Management	Mar. 25	CHEZ-FM 106 (10th Birthday Party)
Feb. 2	National Capital Commission - Winterlude Press Conference	Mar. 26	University of Ottawa (Innovation Centre)
Feb. 2	Fair Rental Policy Organization	Mar. 26	Canadian Advanced Technology Assn.
Feb. 2-3	General Motors of Canada Ltd.	Mar. 26-29	P.C. Women's Caucus
Feb. 2-5	R.M.O.C. - Budget '87	Mar. 27	Assembly of First Nations
Feb. 3	City of Ottawa (Planning)	Mar. 27-28	Condominium Magazine
Feb. 3	Textile Processors (Union Local 351)	Mar. 30	R.M.O.C. (Health Department)
Feb. 3-4	Health & Welfare Canada		
Feb. 4	Downtown Rideau - Winterlude '88		
Feb. 5	Burns Fry Ltd.		
Feb. 5	Ontario Ministry of Tourism and Recreation		
Feb. 5-8	I.P.M. Group (Winterlude Winefest)		
Feb. 6	National Capital Commission - Winterlude Kick-off		



Ministry of Tourism and Recreation
Province of Ontario
Queen's Park
Toronto, Canada
M7A 2R9

Hugh O'Neil, Minister
Jim Keenan, Deputy Minister

Ministère du Tourisme et des Loisirs
Province de l'Ontario
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Hugh O'Neil, Ministre
Jim Keenan, Sous-ministre